



**Kiewit**

# KIEWIT SUPPLY NETWORK



## OBJECTIVES

Our key objectives are to offer clients a world-class service focused on ensuring equipment, materials and services are consistently estimated and procured at the right price. We strive to exceed expectations and ensure materials and services are delivered on schedule and in compliance with the client's specifications and expectations.

## Kiewit Supply Network

A "supply network" is the sum of the resources, relationships and processes Kiewit uses to deliver the right goods and services for our clients. The Kiewit Supply Network group specializes in providing comprehensive procurement services to clients across the construction and engineering industries in multiple markets, including transportation; water/wastewater; power; oil, gas and chemical; building; industrial; and mining.

Our supply network experts work with a vast network of approved global suppliers, helping us execute complex projects with expedited schedules on time at the lowest possible cost.

Kiewit's diversified project portfolio allows us to work with a **vast supplier base.**





# Kiewit Supply Network

Our supply network professionals are located throughout the United States, Canada, and Mexico, allowing our team to easily and effectively coordinate with Kiewit projects. They are held to the highest ethical and fair practice standards, which align with Kiewit's core values of Integrity and Stewardship.

Kiewit is one of North America's largest and most respected contracting and engineering firms. We are a national leader in safety, quality and ethical behavior. Since our inception, and through the generations, our culture has thrived on strong principles.

At Kiewit, we believe the environment is everyone's responsibility. We are committed to being the best possible environmental stewards. Kiewit has LEED-accredited professionals who are trained to achieve green objectives and support green designs.

## VALUE ADDED

Our suppliers and subcontractors are an integral part of our project teams and thus considered to be a partner in the work we perform.

## OUR PARTNERS

We hold our partners to the same core values as we do ourselves. We strive to ensure our suppliers are just as successful as we are.

## QUALITY

One of Kiewit's core fundamentals is continuous improvement. Kiewit Supply Network's timetested process and procedures are backed by ISO 9001 :2015 compliance and a team of trained supply network professionals, focused on meeting our clients' needs. Our commitment to ISO 9001 :2015 compliance further emphasizes Kiewit's focus on doing work "right the first time."

# Services



## **Estimating**

During the bid phase, Kiewit Supply Network is intimately involved with both the construction and engineering teams to identify potential supply network risks and ensure that accurate costs for equipment, materials and services are included in the project budget. By sourcing both globally and domestically, estimating personnel provide competitive and accurate pricing.

## **Managing Price Volatility**

Kiewit Supply Network serves as a resource for benchmarking and assessing escalation measures for estimators to utilize in the bidding process. This support function allows Kiewit to manage its overall commodity risk and, in turn, provide cost-competitive bids to our clients.

## **Partnering with Engineering and Construction**

Key to Kiewit Supply Network's success is the direct integration with Kiewit engineering and construction operations. Kiewit Supply Network places staff members at our projects, fabrication facilities and engineers' offices to ensure real-time construction data, vendor feedback and lessons learned are used to improve estimate and project quality.

## **Global Supply Network**

Kiewit Supply Network works closely with our global suppliers to ensure fabrication facilities are qualified to provide products that meet required quality standards and client expectations. Our off-site supplier quality (OSSQ) group helps Kiewit achieve lowest overall cost, optimum project schedules and the greatest competitive advantage. Safety, quality and schedule are carefully considered.

## **Global Surveillance and Inspection**

Kiewit Supply Network's OSSQ managers are a highly experienced group of construction, engineering and quality professionals focused on ensuring long lead time, high-risk purchases arrive on site, on schedule and in accordance with all relevant specifications and requirements. This group mitigates supply network risk by performing supplier and sub-supplier inspections, developing inspection and test plans, and visiting manufacturing and fabrication facilities. These global travelers focus on evaluating engineer specifications, reviewing supplier quality programs, and coordinating or performing inspections and tests at key points during fabrication. This team maintains a global database of pre-qualified suppliers and third-party inspectors and specialists who provide project-specific supplier quality support as required.

## **Contract Management Solutions**

Kiewit Supply Network's contract managers ensure that subcontractors, suppliers and service providers execute their service or materials delivery per the negotiated contract terms. They carefully monitor progress and, in times of dispute, find and implement solutions acceptable to all parties. This group assists in expediting materials, reconciling progress payments and paying vendors in a timely manner.

## **Material Contracting and Subcontracting**

Our supply network professionals source, prequalify and negotiate complex material contracts and subcontracts. The ultimate goal is to negotiate agreements that mitigate supply network risk for the client and Kiewit and to come to terms that are beneficial to all parties, including the supplier. Kiewit Supply Network values our suppliers, treating them as partners in success.

## Logistics and Trade Compliance

Our logistics and trade compliance team manages transportation of equipment and materials to jobsites. The group focuses primarily on turnkey project logistics, which includes services such as freight planning/budgeting, materials tracking, just-in-time delivery, customs compliance and specialist chartering. By managing logistics, this team mitigates transportation risk and helps projects stay on schedule.

## Project Mobilization and Demobilization

Kiewit Supply Network's mobilization and demobilization coordinators ensure that, upon arrival of craft labor, subcontractors, vendors and materials, the site is fully functioning with temporary power, water, office trailers, facilities, signage, proper safety materials, storage warehouses and laydowns. At project closeout, the demobilization specialists guarantee that no materials, tools or supplies are wasted and the project is properly closed out before leaving the site.

## Material Management

This group is responsible for making sure project materials are properly received, inspected and inventoried. The team detects, documents, tracks and maintains non-conformances in our inventory control system. The Material Management group also coordinates loading/unloading of shipments and release of inventory to ensure only conforming materials are used in construction.

## Site Purchasing

Kiewit Supply Network's site purchasing professionals are located on the sites of many energy projects to address emergency orders required for these projects to stay on schedule. This group functions hand-in-hand with our centralized buyers to leverage spending and purchase the correct materials for our projects.

## Centralized Purchasing

Kiewit Supply Network's centralized pool of buyers focus on supporting the project buying needs from a centralized location. This allows Kiewit to reduce the cost of employee relocation and maximize volume discounts with suppliers on commonly purchased items by leveraging spend across multiple projects.

## Supplier Development

Kiewit Supply Network's new supplier initiative is engaging with key suppliers across a variety of market segments and formulating partnerships centered on continually improving the integrated performance and capabilities of both parties. The main goal of this relationship management is aligning the performance of the supplier with Kiewit's business objectives, ultimately leading to a lower total cost of ownership for those products and services procured from the supplier.

## Supplier Diversity

Kiewit recognizes the value that supply network diversity brings to our business and supports working with local small businesses. The supplier diversity program actively seeks diverse, small and local businesses that will bring added value to the projects for our clients. Kiewit is committed to making every reasonable effort to work with diverse businesses to meet the requirements as set out in our project agreements and/or as directed by our clients.



BUILDING



INDUSTRIAL



MINING



OIL, GAS & CHEMICAL



POWER



TRANSPORTATION



WATER/WASTEWATER

# Procurement Solutions & Supplier Resources

## COMPREHENSIVE PROCUREMENT SOLUTIONS

Kiewit's procurement and supply chain management experts utilize GEP SMART as our end to end procure to pay solution. The software allows Kiewit to transact and maintain our supplier profiles all in one solution.



## Supplier Resources

See our [Kiewit.com/Procurement](https://www.kiewit.com/Procurement) page to read our

- Vendor Code of Conduct
- GEP How to Register
- Business with Us
- Transacting with Us

## VENDOR REGISTRATION

If you are interested in being considered for opportunities as a supplier or subcontractor with Kiewit Corporation, and its affiliates, subsidiaries and joint venture partners — or are already doing business with us you should register in GEP SMART.

## WHY DO I NEED TO REGISTER?

To best manage our relationships with our suppliers, Kiewit utilizes GEP SMART to house supplier contact information, source purchasing requests and create purchase orders. GEP SMART will improve how Kiewit engages with suppliers to deliver better quality, service, cost and overall value to our relationship.

GEP SMART offers many benefits to our suppliers including:

- Accept purchase orders
- Process acknowledgments
- Submit invoices
- View payment status
- Respond to other Kiewit requests for information
- Simple and No Cost set up
- Read more about GEP SMART by viewing our [information sheet](#).

For questions, email [suppliers@kiewit.com](mailto:suppliers@kiewit.com).

**KIEWIT.COM/PROCUREMENT**